I. **Education and Regulation Committee**

Ms. Kwong informed the Coalition that the Education Committee will now be known as the Education and Regulation Committee. The name change is meant to better reflect the activities of the committee. She added that there has been discussion regarding the inclusion of a separate health care regulation committee, however this has been put on hold for the moment. Ms. Kwong continued, noting that many of the goals discussed in the November 5th In-Person meeting will continue to be carried out in 2020, including outreach to new members and other agencies, particularly the Governor’s office, to connect and provide education on telehealth. The Education and Regulation Committee will also be looking to expand funding to the Coalition by working to develop a more formalized structure of operation.

Another topic discussed during the November 5th meeting was the development of additional legislative and educational briefings. Future briefings may target staff of agencies such as the Department of Public Health, instead of only targeting legislative staff members. Additional legislative briefings targeting legislative staff could also occur.

II. **CalAIM**

Ms. Kwong informed members that the Coalition did send a comment letter to DHCS regarding CalAIM. The letter was vetted through the legislation and education committees and submitted on December 16th. Due to the short turnaround time, the letter could not be vetted through the full coalition. The topic areas discussed in the letter included the following:

- Managed care plan reporting on telehealth activities in population health management strategies
- Telehealth provided in “in lieu of services”
- Consideration of telehealth in rate-setting
- “Connected care coordinator” position
- Awareness of telehealth
III. **Legislation Committee**

Ms. Kelly stated that the Legislation Committee plans to build on the momentum in 2019 and continue with the process of scoring and analyzing telehealth-related bills in the new year. The Committee has some goals centered around establishing support for various bills including ones focused on EHR interoperability and FQHC-school teledentistry funding, among others.

Ms. Durbin provided a brief update on SB 441, regarding electronic health records, saying CMA is not planning on moving forward with the bill. They are, however, having conversations about interoperability with the administration and are looking at other avenues.

Ms. Kwong explained the intentions of the FQHC-school teledentistry bill. Qualified health centers must have a patient-provider relationship when providing telehealth other than live video. The issue arises when the provider-patient relationship must be obtained from an FQHC. The bill is a legislative approach to this issue.

Ms. Kwong also informed the Coalition that if any members are interested in sponsoring a telehealth bill there are currently two existing concepts with language that needs moderate editing. One topic is the creation of a data dashboard that would conduct annual surveys on telehealth programs in the state and produce a telehealth database, produce educational materials, and serve as an unbiased, non-partisan source of information and conduit between the state and stakeholders. The second topic is on coverage for remote patient monitoring and would specify that Medi-Cal must reimburse for it, including at least the chronic care management services that are reimbursed in Medicare. Texas passed a bill that requires managed care plans to cover telehealth and CCHP will be looking at that more closely and meeting with Texas Medicaid to see how they structured the bill and language.

IV. **DMHC Provider Filing Forms**

Mr. Franceschini informed the Coalition that DMHC has been attempting to create a telehealth reporting form for health plans and that they have requested feedback from stakeholders in the Coalition. The filing forms were provided prior to this call, via email.

V. **Legislation Roundup**

Ms. Kwong explained that CCHP creates an end of the year roundup of telehealth legislation each year. She stated that the bills may have indications regarding what may be passed in California. One of the most significant bill topics was interstate licensure compacts, which have never been introduced in California. There has also been a more frequent trend of greater action by regulatory boards regarding how they treat telehealth.

VI. **Legislation Roundup**

Mr. Franceschini reviewed the results from the survey handed out at the legislative briefing in October. The biggest areas of interest for future briefings were payers, populations, and providers.
Additionally, there were subtopics mentioned, including how providers are educated about telehealth, how populations use telehealth, network adequacy, reimbursement, payment parity and others.

VII. **Other**

Ms. Kwong informed the Coalition that the DEA update to the provider registry has been submitted through the formal process and is planned to be released in 2020. There is still no indication on what will be included in the proposal.

VIII. **Next Steps**

- The Legislative Committee will meet in early 2020 to analyze and score new bills
- The Education and Regulation Committee will meet in 2020 to discuss planning for briefings and to develop fundraising policies and procedures for the Coalition

*CCHP serves as the convener of the Telehealth Policy Coalition monthly conference calls. The purpose of these calls is to share relevant information and provide a forum for strategy discussions.*
## Agenda

<table>
<thead>
<tr>
<th>Agenda Item</th>
<th>Duration</th>
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<tbody>
<tr>
<td>Welcome and Introductions</td>
<td>5 min.</td>
</tr>
<tr>
<td>Education Committee</td>
<td>10 min.</td>
</tr>
<tr>
<td>• CalAIM Proposal- Comments Submitted</td>
<td></td>
</tr>
<tr>
<td>Legislation Committee</td>
<td>10 min.</td>
</tr>
<tr>
<td>News and Announcements</td>
<td>5 min.</td>
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Education and Regulation Committee

- Monthly meeting held December 11
- Discussed results of survey/evaluation, policies around member dues and sponsorships, CalAIM comments
- Submitted CalAIM comments yesterday, December 16 to DHCS
- Next steps include drafting Coalition P&Ps, a strategy for fundraising and planning for 2020 briefings

<table>
<thead>
<tr>
<th>Action Item</th>
<th>Next Steps</th>
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<tbody>
<tr>
<td>Participate in stakeholder outreach from Governor’s office around “Broadband for All” initiative in 2020</td>
<td>TBD per more information on Broadband for All</td>
</tr>
<tr>
<td>Design provider campaign on how to bill for telehealth</td>
<td>Create subcommittee to design an action plan</td>
</tr>
<tr>
<td>Conduct outreach with Governor’s office, promote urgency around telehealth coordination and advisory council</td>
<td>Include request for state coordination in CalAIM comments Re-submit bill on “telehealth dashboard” and amend to include council idea Create Governor’s office subcommittee</td>
</tr>
<tr>
<td>Expand Coalition’s reach to include more individuals from government and consumer space</td>
<td>Conduct outreach to these groups in early 2020</td>
</tr>
<tr>
<td>Host more legislative briefings in 2020</td>
<td>Determine how many and topics</td>
</tr>
<tr>
<td>Submit comments to DHCS on CalAIM proposal</td>
<td>☑ Comments submitted 12/16</td>
</tr>
<tr>
<td>Lead fundraising efforts for Coalition</td>
<td>Determine fundraising proposal in early 2020</td>
</tr>
<tr>
<td>Develop policies and procedures for the Coalition</td>
<td>Draft P&amp;Ps in early 2020</td>
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CalAIM Comments Submitted to DHCS

Thank you to all who submitted edits, comments and other feedback!

Managed Care Plan reporting on telehealth activities in Population Health Management Strategies

- Request that DHCS specifically allow for MCP reporting on telehealth on population health management initiatives

Telehealth provided in “in lieu of services”

- Allow MCPs to use telehealth to provide additional services and supports to members, such as in respite care

Consideration of telehealth in rate-setting

- Determine how to calculate MCP investments in telehealth when setting rates for MCPs

“Connected care coordinator” position

- Establish a coordinator position to oversee all the data sharing elements of CalAIM and wider technology strategy for DHCS on subjects like telehealth policy

Awareness of telehealth

- Ensure that initiatives like full integration plans don’t require “in-person services” where unnecessary
Monthly meeting held December 12

Discussed action items that came out of annual meeting and ideas for new bills

Next steps in early 2020 include analyzing and scoring bills

<table>
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<tr>
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<tr>
<td>Support a bill that establishes payment parity for Medi-Cal managed care</td>
<td>TBD</td>
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<tr>
<td>Support a bill promoting or funding broadband access</td>
<td>TBD</td>
</tr>
<tr>
<td>Re-submit bill on RPM coverage in Medi-Cal</td>
<td></td>
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<tr>
<td>Support EHR interoperability bill, promote standards for data sharing</td>
<td>Analyze and score bill in early 2020</td>
</tr>
<tr>
<td>Support bill on FQHC-school teledentistry funding</td>
<td>Analyze and score bill in early 2020</td>
</tr>
<tr>
<td>Re-submit bill on telehealth resources to feature a telehealth dashboard;</td>
<td>See attached draft</td>
</tr>
<tr>
<td>include language on a telehealth coordinator at state level</td>
<td></td>
</tr>
<tr>
<td>Analyze and score all telehealth-related bills</td>
<td>Analyze and score bills in early 2020</td>
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Overview of Coalition’s 2019 bills on data dashboard and RPM coverage

**Data dashboard**

Creates funding for a project to

- Conduct annual survey on telehealth programs in the state to create a telehealth database in California
- Produce educational materials, particularly for consumers
- Serve as unbiased, non-partisan source of information and serve as conduit between the state and stakeholders

**Remote patient monitoring coverage**

- Specifies that Medi-Cal would need to reimburse for RPM, including at the least chronic care management services reimbursed in Medicare
Announcements

- **DMHC Provider Filing Form**: DMHC is requesting informal feedback on its provider filing form, with formal rulemaking to take place in 2020. See the spreadsheet attached with today’s materials and send any feedback to Robby by December 20 (robby.franceschini@bluepathhealth.com).

- **December Newsletter**: Quarterly newsletter to be sent out later this week.
CCHP Roundup of 2019 state telehealth legislation
Telehealth briefings: Future topics and next steps

Topics that attendees mentioned in October briefing evaluation responses.

- Efficacy
- Executive engagement
- Hospitals
- Quality
- Modalities
- State of emergency
- Specialties
- Reimbursement
- Patients/consumers
- Broadband
- Implementation
- Payers
- Populations
- Providers

Top three topics of interest

Next steps

- Determine how many briefings the Coalition should host next year, and when
  - Allow 10 weeks for planning
  - Align with legislative calendar

- Identify topics and sub-topics for briefings; link topics to Coalition policy priorities to help promote Coalition’s agenda
  - Discussion of payers could highlight Medi-Cal carve-out from payment parity requirements
  - Discussion of populations could mention lack of broadband in rural areas

- Solicit sponsors for briefings
Annual meeting member evaluation and survey results

- 16 members responded to the survey
- A majority of respondents says the annual meeting met or exceeded their expectations
- 7 respondents are interested in sponsoring an annual convening, policy briefing or other event
- A majority of respondents find value in all Coalition activities (see graphic to the right)
- All respondents willing to contribute member dues; 16 out of 17 said $0-$100, $100-$500, $500-$1000 ranges

What Coalition activities does your organization value?

- Bill and regulation tracking
- Fact sheets
- Access to subject matter expertise
- Sounding board for policy and bill ideas
- Annual convening
- Quarterly newsletters
- Networking opportunities
- Policy briefing
Respondents provided thoughtful feedback on the most important things they learned at the meeting:

- Interpretation of AB 744’s application to Medi-Cal managed care
- Networking and ability to see people in person
- Telemedicine is in its infancy
- Progress, state of coalition, what’s needed next
- Common themes across organizations for the common good

“The agenda and material provided were extremely helpful. I was most excited to see first-hand the passion and focus the coalition team had in driving important policy changes. Thank you for the invitation. It was a good use of my time.”