



Center for Connected Health Policy
**TELEHEALTH & MEDICAID:
A POLICY WEBINAR SERIES**

Provider Engagement & Education During the Public Health Emergency (PHE)

January 22, 2021



CENTER FOR CONNECTED HEALTH POLICY (CCHP)

is a non-profit, non-partisan organization that seeks to advance state and national telehealth policy to promote improvements in health systems and greater health equity.

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- Today's webinar will be recorded and slides presented here will be made publicly available as resources at cchpca.org.
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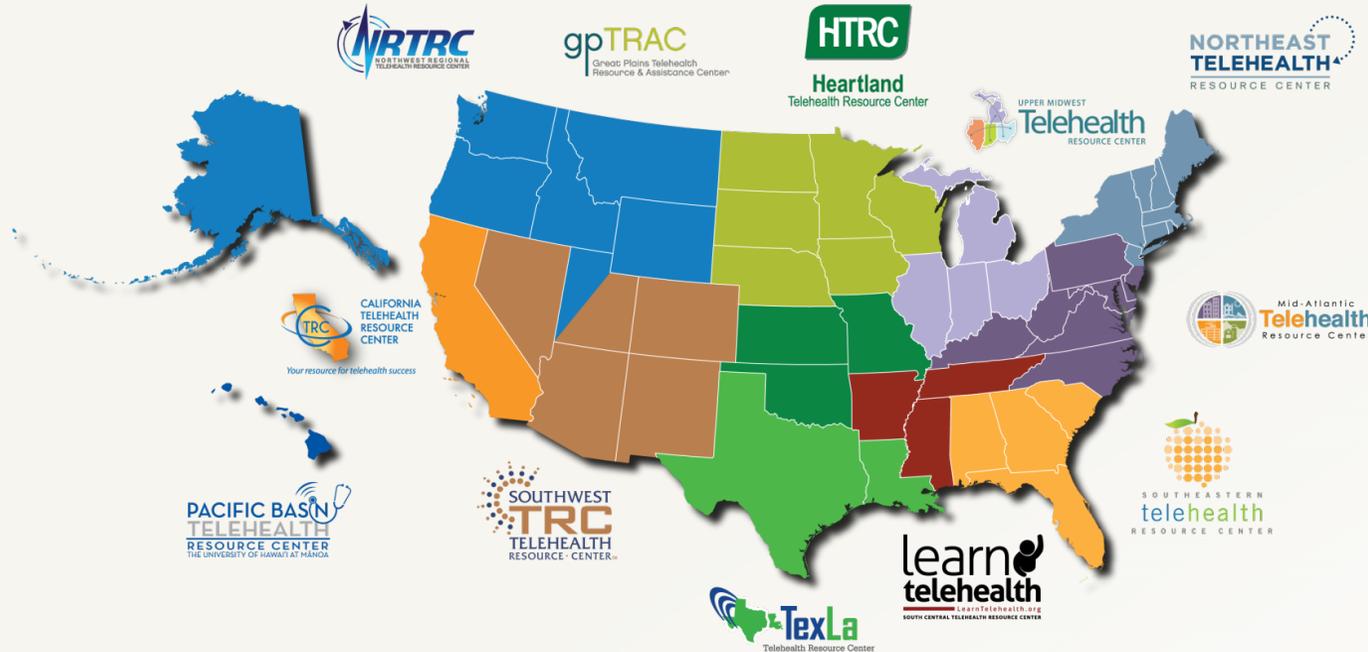
About CCHP

- Established in 2009 by the California Health Care Foundation
- Program under the Public Health Institute
- Became federally designated national telehealth policy resource center in 2012
- Work with a variety of funders and partners



NATIONAL CONSORTIUM OF TRCS

TelehealthResourceCenter.org



2 National Resource Centers

NRTRC	gpTRAC	NETRC
CTRC	HTRC	UMTRC
SWTRC	SCTRC	MATRC
PBTRC	TexLa	SETRC

12 Regional Resource Centers

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Telehealth & Medicaid: A Policy Webinar Series

January 29, 2021: Patient Education & Engagement

February 5, 2021: What's Next? A Roadmap for Medicaid Telehealth Policy Beyond the Pandemic



Follow the discussion!
[@CCHP](#)
[#MedicaidTelehealthCCHP](#)

Image source: American Psychological Association

This webinar series was made possible by grant number GA5RH37470 from the Office for the Advancement of Telehealth, Health Resources and Services Administration, U.S. Department of Health & Human Services.

Today's Webinar



Presentation #1: Telehealth in NV Medicaid

DuAne Young, MS, Deputy Administrator, Medical Programs and Community Based Services, Nevada Division of Health Care Financing and Policy (Nevada Medicaid)

Presentation #2: “Zooming” Ahead: Meeting Providers Where They Are

Shannon Dowler, MD, Chief Medical Officer, North Carolina Department of Health and Human Services



Presentation #3: Telehealth & Ohio Medicaid

Nicole Small, MBA, Health Systems Administrator, Policy Management & Development
Ohio Medicaid



Steve Sisolak
Governor



Richard Whitley
Director

State of Nevada
Department of Health and
Human Services

Telehealth

Division of Health Care Financing and Policy (DHCFP)

DuAne L. Young, MS



Telehealth

The use of a telecommunications system to substitute for an in-person encounter for professional consultations, office visits, office psychiatry services and a limited number of other medical services.



Who Can Practice Telehealth?

- Providers are required to maintain best practice standards and perform services via telehealth that are clinically appropriate and within the scope of practice of the healthcare provider as defined by the licensing board.
- Nevada Assembly Bill 292 in 2015 allowed for reimbursable telehealth services within Medicaid and other payors.



Nevada Medicaid Policy

- All other policies and requirements are the same for telehealth services (such as prior authorization requirements)
- Services must be clinically appropriate and within the scope of practice of the provider
- Services have parity with in-person health care services
- Services must be delivered via HIPAA compliant audio-visual telecommunications systems
- A tele-presenter is not required as a condition of reimbursement

Non-Covered Services

- A. Telephone calls; (with the exception of crisis services)
- B. Images transmitted via facsimile machines (faxes);
- C. Text messages;
- D. Electronic mail (email)



Non-Covered Services Cont.

- The following services must be provided in-person and are not considered appropriate services to be provided via telehealth:
 - Basic Skills Training (BST)
 - Psychosocial Rehabilitation (PSR)
 - Personal Care Services (PCS)
 - Home Health Services
 - Private Duty Nursing (PDN) Services



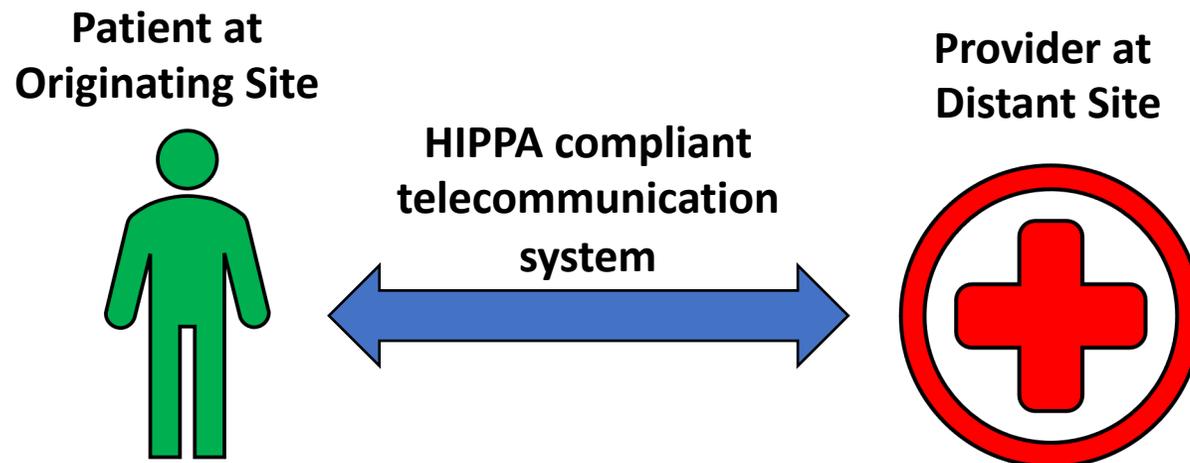
Originating Site vs Distant Site

- **Originating Site**

- The location that the patient is receiving telehealth services from (patient's home, school, another clinic).
- Must be located within Nevada (or catchment area)

- **Distant Site**

- The location of the healthcare professional who is providing the telehealth service





How to Bill for Telehealth

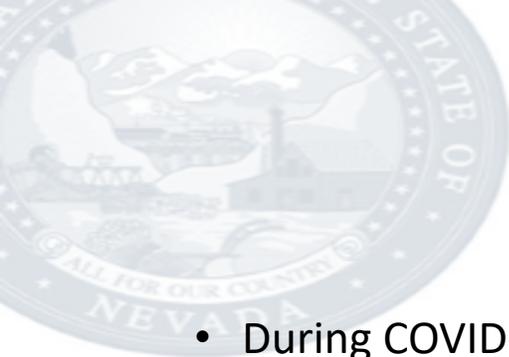
- **Originating Site**

- Billed by Medicaid enrolled facility, clinic, office, etc.
- HCPCS Code Q3014 with Place of Service (POS) code 02
- Cannot be billed if the recipient is at home

- **Distant Site**

- Billed by Servicing Provider
- Bill most appropriate CPT/HCPCS Code with POS code 02

Note: The same provider cannot bill the both the Originating Site and Distant Site



COVID-19 State of Emergency Changes

- During COVID-19 Nevada Medicaid and the Federal Government have relaxed some of the telehealth requirements
 - Can be provided by a non-HIPAA compliant platform such as Skype, FaceTime, Audio only.
 - Nevada Medicaid has temporarily lifted the telephonic restrictions per Centers for Medicare & Medicaid Services (CMS) guidance.
 - Placing no restrictions on the use of telehealth for group therapy.
 - Allowing telehealth to be utilized for physical therapy (PT), occupational therapy (OT) and speech therapy (ST) while maintaining visual sight of the recipient.
 - Applied Behavior Analysis (ABA) supervision, assessment and parent training can be conducted via telehealth in addition to one-on one Adaptive Behavior Treatment.
 - Allowing Home Health Agencies and Hospice Agencies to conduct initial and recertification assessment in addition to waiving the requirement for a nurse to conduct an on-site visit every two weeks. Services provided via telehealth must maintain audio and visual modalities, telephone only is not allowed.
 - Psychosocial Rehabilitation (PSR) services will be permitted for individuals under the age of 18 using audio and visual communication.





COVID-19 State of Emergency Changes cont.

- Nevada Medicaid's COVID-19 Response Webpage
 - <http://dhcfp.nv.gov/covid19/>
 - [Link to 3/17/20 Memo](#) - Federal guidance temporarily lifting the telephonic restriction.
 - [Link to 3/19/20 Memo](#) - Placing no restrictions on the use of telehealth for group therapy sessions.
 - [Link to 3/27/20 Memo](#) - Allowing telehealth for PT, OT, ST. Allowing supervision, assessments and parent training via telehealth for ABA.
 - [Link to 4/15/20 Memo](#) - Allowing Home Health Agencies and Hospice Agencies to use telehealth for initial and recertification assessments.
 - [Link to 4/28/20 Memo](#) - PSR services can be conducted utilizing audio-visual communication for individuals under the age of 18.
 - [Link to 5/26/20 Memo](#) - For ABA, allowing one-on one Adaptive Behavior Treatment via visual modality.
- Please continue to check the COVID-19 Webpage for further updates.



Resources

- Medicaid Services Manual (MSM), Chapter 3400- Telehealth Services
<http://dhcfp.nv.gov/Resources/AdminSupport/Manuals/MSM/C3400/Chapter3400/>
- Nevada Medicaid Billing Guide- Telehealth
https://www.medicaid.nv.gov/Downloads/provider/NV_Billing_Telehealth.pdf
- DHCFP Telehealth Resource Guide
http://dhcfp.nv.gov/uploadedFiles/dhcfpnvgov/content/Pgms/CPT/COVID-19/Telehealth%20Resource%20Guide_ADA.pdf
- Medicaid.gov Telemedicine Resource Guide
<https://www.medicaid.gov/medicaid/benefits/telemedicine/index.html>
- Telehealth Resource Center
<https://www.telehealthresourcecenter.org/who-your-trc/>
- National Frontier and Rural Telehealth (NFARtec) Education Center
<https://www.nfartec.org/technology-based-supervision-guidelines/>
- Mental Health Technology Transfer Center (MHTTC) Network
<https://mhttcnetwork.org/>





Contact Information

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Acronyms

- **ABA-** Applied Behavior Analysis
- **BST-** Basic Skills Training
- **CMS** – Centers for Medicare & Medicaid Services
- **CPT-** Current Procedural Terminology
- **DHCFP-** Division of Health Care Financing and Policy
- **DME-** Durable Medical Equipment
- **HCPCS** – Healthcare Common Procedure Coding System
- **HIPAA-** Health Insurance Portability and Accountability Act
- **MSM-** Medicaid Services Manual
- **NFARtec-** National Frontier and Rural

Telehealth

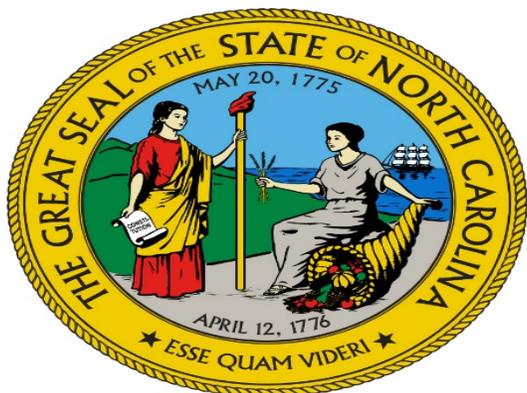
- **OT-** Occupational Therapy
- **PCS-** Personal Care Services
- **PDN-** Private Duty Nursing
- **POS-** Place of Service
- **PSR-** Psychosocial Rehabilitation
- **PT-** Physical Therapy
- **ST-** Speech Therapy



Questions?

Please submit questions using the Q&A function.





Zooming Ahead!

Meeting Providers Where They Are

Shannon Dowler, MD
Chief Medical Officer NC Medicaid

January 2021





Looking Back, What Worked in NC

- 1. Transparency**
- 2. Bidirectional Communication**
- 3. Giving Back**
- 4. Asking for Help**
- 5. Celebrating**



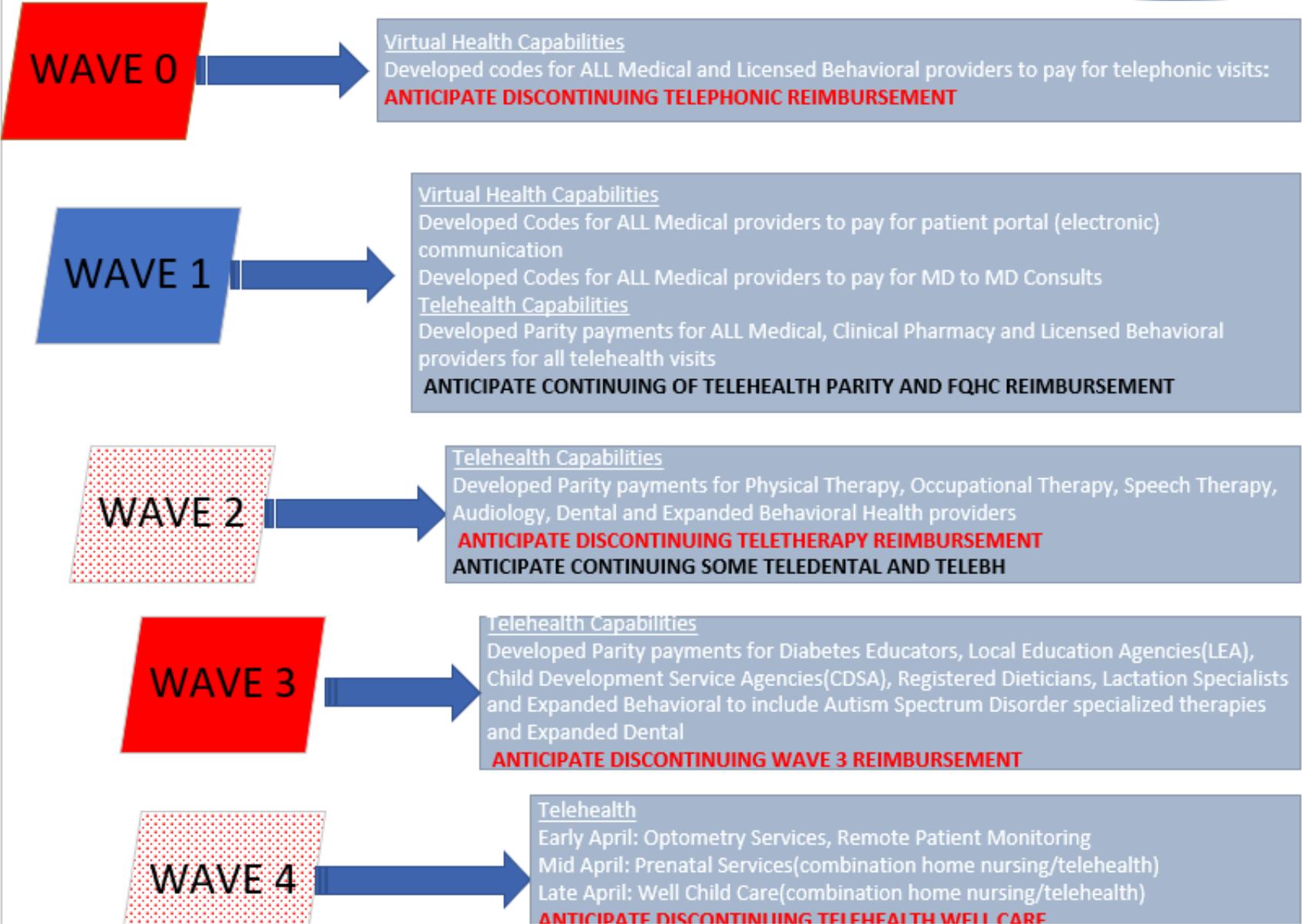
TRANSPARENCY



**Virtual and Telehealth
NC MEDICAID**



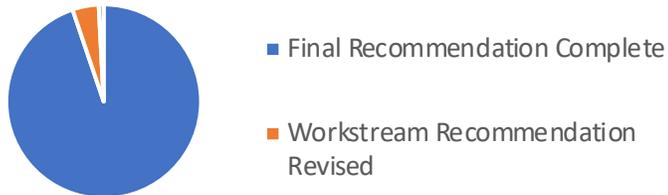
Each wave paired with provider facing webinar for education and special bulletin.



The Department analyzed 367 flexibilities across multiple functional areas. LME-MCO team further updated their recommendation on 16 flexibilities. The summary tables below provide insight into the current round 1 Recommendation status.

Circuit Breaker Recommendations	#	%
Recommended Keep	43	11.7%
Recommend keep with changes	68	18.5%
Consider Keep	4	1.1%
Recommend to not keep	252	68.7%
Grand Total	367	100.0%

Status of Circuit Breaker Recommendations	#	%
Final Recommendation Complete	348	95%
Workstream Recommendation Revised	16	4%
Workstream Recommendation Complete	3	1%
Grand Total	367	100%



Workstream Recommendations	#	%
Benefits	121	33.0%
Recommended Keep	14	3.8%
Recommend keep with changes	39	10.6%
Consider Keep	3	0.8%
Recommend to not keep	65	17.7%
Finance and Rate Setting	20	5.4%
Recommended Keep	6	1.6%
Recommend keep with changes	3	0.8%
Recommend to not keep	11	3.0%
LME-MCO	200	54.5%
Recommended Keep	19	5.2%
Recommend keep with changes	24	6.5%
Consider Keep	1	0.3%
Recommend to not keep	156	42.5%
Member Services	8	2.2%
Recommend to not keep	8	2.2%
Pharmacy	9	2.5%
Recommended Keep	3	0.8%
Recommend to not keep	6	1.6%
Provider Operations	6	1.6%
Recommend to not keep	6	1.6%
Command Center	2	0.5%
Recommend keep with changes	2	0.5%
Contact Center	1	0.3%
Recommended Keep	1	0.3%
Grand Total	367	100.0%



Bidirectional Communication

COVID-19 Medicaid Provider Outreach

March-June: Total Webinars 87 webinars with 37,071 participants statewide.



COVID-19 Provider Outreach

March 2020 – June 2020, we hosted weekly webinars to provide Medicaid guidance and updates to providers.

Total Webinars 87 webinars with 37,071 participants statewide.

Webinars with largest attendance March – June 2020

Healthcare Professional Webinar Series	DHHS Ambulatory Testing & Management Guidance Webinar	LHD Call for COVID-19 Response webinar series	COVID-19 Update for Long Term Care Settings	DPH and NC AHEC Weekly Forum for Providers
<p>Purpose: NC Medicaid, CCNC, and NC AHEC weekly webinar series addresses Medicaid policies, new options for telephonic and telehealth delivery, and response to the changing demands of COVID-19.</p> <p>Starting March 8, 2020 - Every Thursday 5:30pm – 6:30pm</p> <p>https://www.ncahec.net/covid-19/webinars/</p>	<p>Purpose: Share Triage, Assessment, Updated testing Guidance, and Payer Alignment: Utilizing Virtual and Telehealth</p> <p>March 24, 2020 5:30pm – 6:30pm</p>	<p>Purpose: Discuss COVID-19 updates, logistics, questions and answer.</p> <p>Weekly on Tuesday starting March 31, 2020 1:00pm – 2:15pm</p>	<p>Purpose: Discuss LTC Vaccination and Infection Prevention Best Practices. NC DHHS has a weekly written briefing on COVID-19 activity related to long-term care settings.</p> <p>Weekly on Thursdays starting May 14, 2020 10:00am – 11:00am</p>	<p>Purpose: During the forums, Subject Matter Experts from DPH will provide a quick update on any new developments and will then respond to questions received before or during the forum.</p> <p>Weekly on Fridays starting March 13, 2020 12:30pm -1:30pm</p>
<p>Total Webinars: 9 Total Participants: 6,489</p>	<p>Total Webinars: 1 Total Participants: 3,067</p>	<p>Total Webinars: 13 Total Participants: 7, 931</p>	<p>Total Webinars: 4 Total Participants: 3,715</p>	<p>Total Webinars: 11 Total Participants: 3, 003</p>

Email and Web Access

For more information visit our websites:

www.ncdhhs.gov/coronavirus

www.ncdhhs.gov/divisions/public-health/covid19

General COVID-19 Questions:

Call NC Poison Control COVID-19 hotline at 866-462-3821.

Comments, questions and feedback are welcome at:

- www.ncdhhs.gov/divisions/mhddsas
- BHIDD.COVID.Qs@dhhs.nc.gov
- Medicaid.COVID19@dhhs.nc.gov

<https://medicaid.ncdhhs.gov/about-us/covid-19-guidance-and-resources/providers/covid-19-special-medicaid-bulletins>

COVID-19 Special Medicaid Bulletins

- [SPECIAL BULLETIN COVID-19 #152: Billing Guidance for COVID-19 Vaccines](#) - Jan. 21, 2021
- [SPECIAL BULLETIN COVID-19 #151: Laboratory Codes for COVID-19 Testing](#) - Jan. 19, 2021
- [SPECIAL BULLETIN COVID-19 #150: UPDATE to NC Medicaid Cost Report Filing Extensions](#) - Jan. 15, 2021
- [SPECIAL BULLETIN COVID-19 #149: COVID-19 Relief Fund Payments for Dental Providers](#) - Jan. 14, 2021
- [SPECIAL BULLETIN COVID-19 #148: Pfizer-BioNTech COVID-19 Vaccine \(N/A\) HCPCS Code 91300: Billing Guidelines](#) - Jan. 6, 2021
- [SPECIAL BULLETIN COVID-19 #147: Moderna COVID-19 Vaccine \(N/A\) HCPCS code 91301: Billing Guidelines](#) - Dec. 29, 2020
- [SPECIAL BULLETIN COVID-19 #146: Update on CARES Act-Funded Payments to Nursing Facility Providers and Availability of Extension Funding](#) - Dec. 30, 2020

Providers

[COVID-19 Guidance & Resources for Medicaid Beneficiaries](#)

[COVID-19 Policy Flexibilities](#)

[COVID-19 Questions & Answers](#)

[COVID-19 Related Services for Uninsured Individuals](#)

COVID-19 Special Medicaid Bulletins

[COVID-19 Telehealth](#)

[COVID-19 Webinars](#)

[Status Reporting for Reimbursement](#)

PARTNERS ACROSS DHHS

- **DMH/DD/SAS partnered with DHB and DSOHF on weekly calls to share COVID information/answer questions**
 - **1 for consumers**
 - **1 for guardians/family members**
 - **1 for providers)**
- **Regular provider trainings on telehealth and other flexibilities, with joint participation from DMHDDSAS and DHB, with support from providers who are leaders/SMEs re: use of telehealth in BH/IDD populations**
- **Dedicated email boxes through DHHS for COVID related questions for BH/IDD beneficiaries and for providers – and a joint process for answering these questions**
- **Rapidly developed flexibilities to ensure access to care for complex BH populations through facility waivers (with DHSR input) – and having a clear path for provider/beneficiary input as to which flexibilities were most important. Constant (daily at times) communication about these flexibilities through webinars and joint communications from DMH/DHB**
- **Working with payers (LMEs) to outreach to high risk beneficiaries (those with IDD, chronic psychotic disorders, SUDs needing MAT) and their providers about available resources and information**
- **Weekly, statewide calls with opioid treatment programs through our SOTA (State Opioid Treatment Authority – located with DMHDDSAS)**
- **Rapid review and approval (within a couple of business days) of COVID-specific BH/IDD Medicaid In-lieu of Services that payers developed with their providers to allow for regionalized/localized solutions**

NC Medicaid's Goals Related to Congregate Care/LTSS COVID-19 Response

To support COVID-related response and needs among facility-based and community LTSS providers, by leveraging Medicaid resources to:

- Effectively support the care of COVID+ residents.**
- Accommodate needs related to hospital discharge surge.**
- Reduce transmission through effective infection management and prevention.**
- Increase service flexibility for provider networks impacted by crisis.**

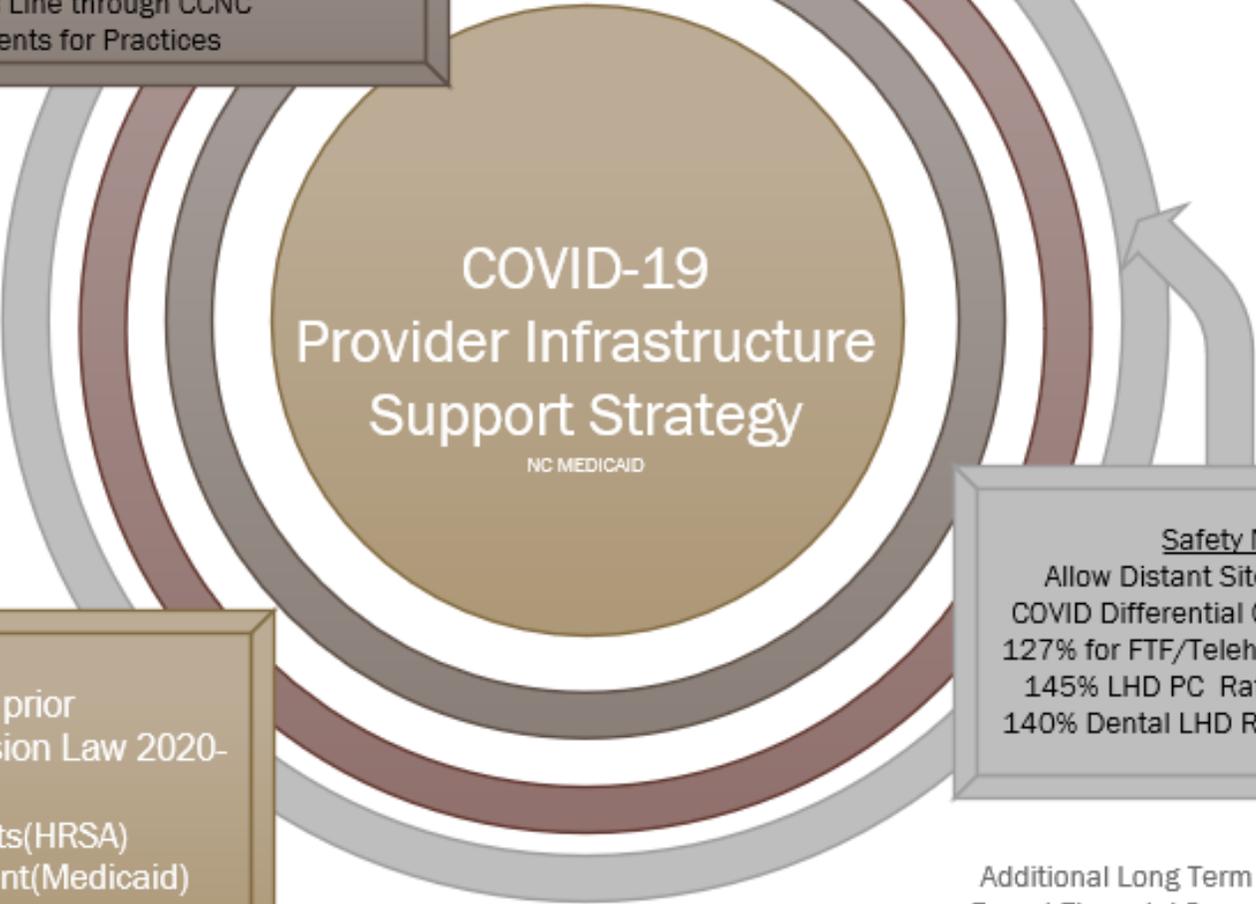
About Hardship Advancements	Medicaid.Hardships@dhhs.nc.gov
About COVID-related Rate Increases	Medicaid.ProviderReimbursement@dhhs.nc.gov
About Reports Required of Outbreak and Response Facilities	Medicaid.ProviderReimbursement@dhhs.nc.gov
About COVID-related flexibilities in Medicaid Policy	Medicaid.covid19@dhhs.nc.gov



GIVING BACK

Direct to All NC Medical Providers
Initiate Virtual Care(telephonic and portal)
Deployment of MD to MD Consultation Codes
Cover Broad Telehealth at Parity
COVID Differential Rate Telephonic at ~80% E&M Parity
Retroactive to 3/10/20
Implement Remote Physiologic Monitoring
Creation of Enhanced Hybrid Home-Telehealth Visit
Practice Support through AHEC/CCNC Contracts
COVID Triage Plus Line through CCNC
Hardship Payments for Practices

Medical Homes
Interim PMPM Payment adjustment
Pregnancy Medical Home(PMH) Incentive
via virtual or telehealth
PMH Obstetrical Care via Telehealth
Open Well Child Care via Telehealth



COVID-19
Provider Infrastructure
Support Strategy

NC MEDICAID

ADDITIONAL RESOURCES:
5% COVID rate increase prior
legislative mandate Session Law 2020-
4 (House Bill 1043)
Uninsured COVID Payments(HRSA)
Uninsured COVID Treatment(Medicaid)
(\$150 per eligible encounter)

Safety Net
Allow Distant Site Telehealth
COVID Differential Core Service at
127% for FTF/Telehealth April-June
145% LHD PC Rate Adjustment
140% Dental LHD Rate Adjustment

Additional Long Term Care & Hospital
Based Financial Supports Not Included
In This Document

Primary Care Providers - Patient Risk for COVID-19

Pick County Yancey **DRAFT**

All providers

ROBERT DALE CLARK
137 NOTALEE ST NEWLAND, 28657
828-528-3009

COVID-19 High Risk Pop.: 7.39%
Minority Pop.: 10.11%
Access to Care: Adequate
High Speed Internet: Yes
AMH: Yes

JOSEPH D BARKER
2139 LINVILLE FALLS
HWY LINVILLE, 28646
828-733-0270

COVID-19 High Risk Pop.: 7.39%
Minority Pop.: 10.63%
Access to Care: Adequate
High Speed Internet: Yes
AMH: No

LEVERNE SMITH FOX JR
2139 LINVILLE FALLS
HWY LINVILLE, 28646
877-287-3643

COVID-19 High Risk Pop.: 7.39%
Minority Pop.: 10.63%
Access to Care: Adequate
High Speed Internet: Yes
AMH: No

LEESA ANNE SAMPSON
360 BEECH ST NEWLAND, 28657
828-733-5889

COVID-19 High Risk Pop.: 7.39%

Results sorted by COVID-19 Risk

Provider Outreach Map

Esri, HERE, Garmin, SafeGraph, FAO, METI/NASA, USGS, EPA, NPS | Esri, TomTom Powered by Esri

LYNDSAY DANIELLE JENSEN

Address 116 SEVEN MILE RIDGE RD
BURNSVILLE, NC 28714

Phone # 828-675-4116

COVID-19 Risk 7.19%

Minority Pop. 11.5%

Access to Care Adequate

High Speed Internet No

AMH No

Poor Access to Care (<3 providers)

JESSICA LINECE STORER
436 HOSPITAL DR NEWLAND, 28657
828-737-7711

COVID-19 High Risk Pop.: 7.39%
Minority Pop.: 10.44%
Access to Care: Underserved
High Speed Internet: Yes
AMH: No

STEPHEN WILLIAM NORTH
11 N MITCHELL AVE BAKERSVILLE, 28705
828-467-8815

Results sorted by COVID-19 Risk

High Speed Internet Access

ROBERT DALE CLARK
137 NOTALEE ST NEWLAND, 28657
828-528-3009

COVID-19 High Risk Pop.: 7.39%
Minority Pop.: 10.11%
Access to Care: Adequate
High Speed Internet: Yes
AMH: Yes

JOSEPH D BARKER
2139 LINVILLE FALLS HWY LINVILLE, 28646
828-733-0270

Results sorted by COVID-19 Risk

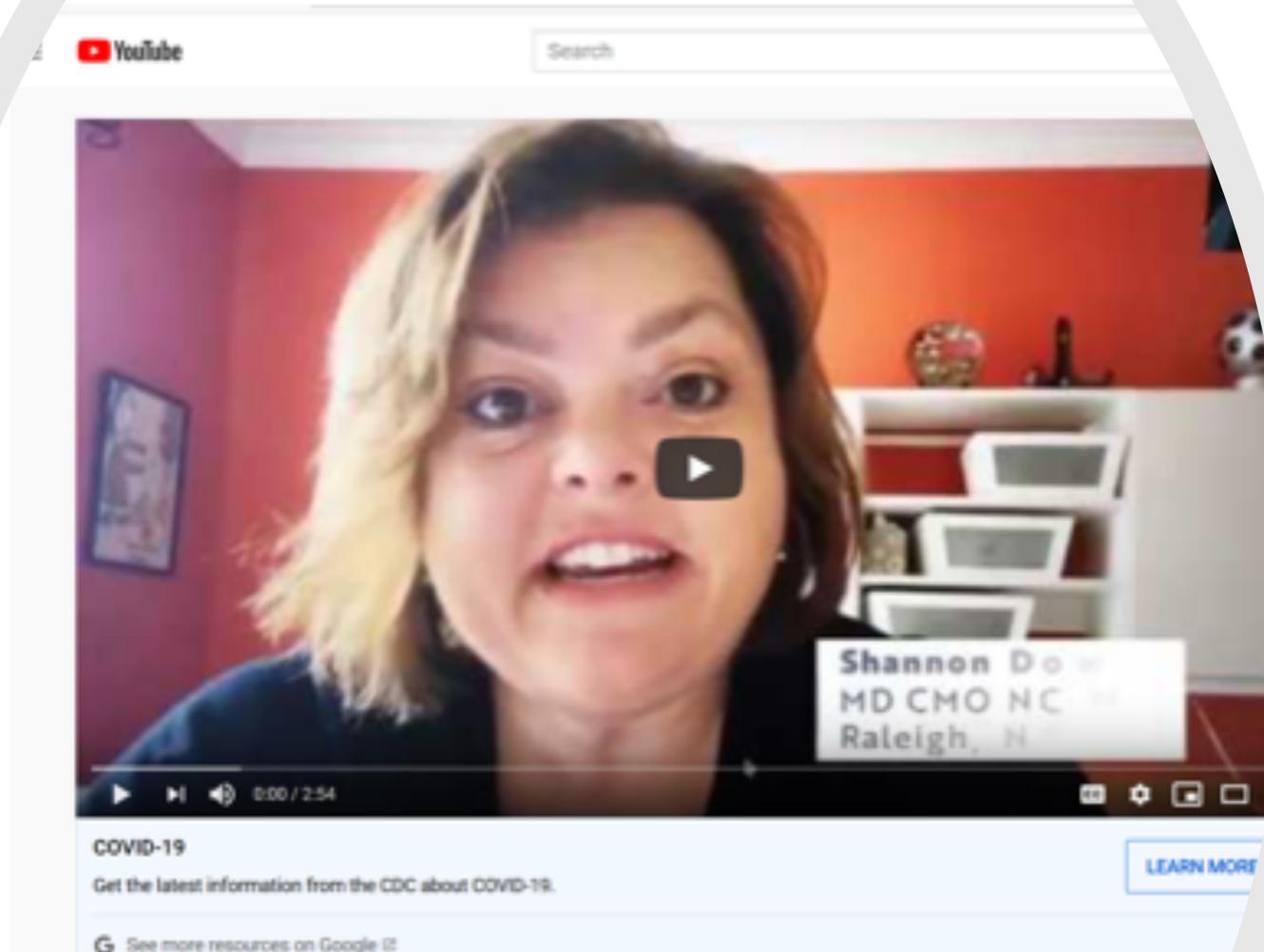
No High Speed Internet Access

KIRSTIN JAMES RULE
116 SEVEN MILE RIDGE RD BURNSVILLE, 28714
828-675-4116

COVID-19 High Risk Pop.: 7.19%
Minority Pop.: 11.5%
Access to Care: Adequate
High Speed Internet: No
AMH: No

ELIZABETH MORRIS PEVERALL
116 SEVEN MILE RIDGE RD BURNSVILLE, 28714
828-675-4116

Results sorted by COVID-19 Risk



Patient Facing Educational Video on Telehealth
https://youtu.be/_0c4kLeBXgY

Medicaid COVID-19 Testing for the Uninsured



States have the option via the Families First Coronavirus Response Act (FFCRA) to pay COVID-19 testing for uninsured individuals



An application and approval for participation is required prior to payment for testing services



States may accept self-attestation of all enrollment factors, except citizenship/immigration status



Simplified online application: Beneficiaries can apply via web or mobile device, via fax or mail or telephone, or at testing sites via online or paper applications – Family Planning Only beneficiaries are auto-enrolled



Application is processed online electronically to reduce burden to county DSSs
Paper application are processed by central staff



Testing site providers must be enrolled in Medicaid to receive payment



Testing site providers promote Medicaid enrollment for uninsured beneficiaries

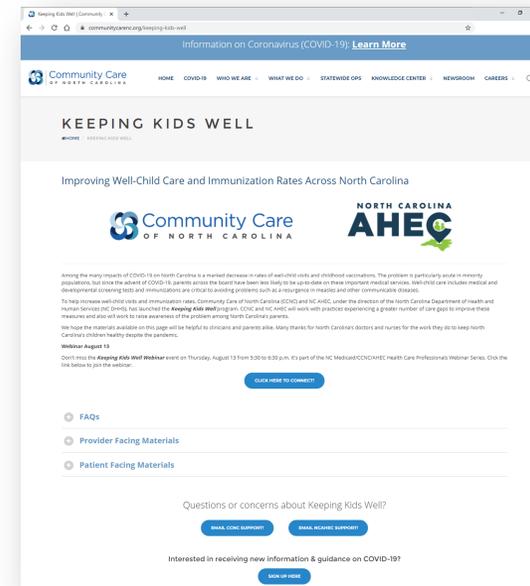


ASKING FOR HELP

Keeping Kids Well Website

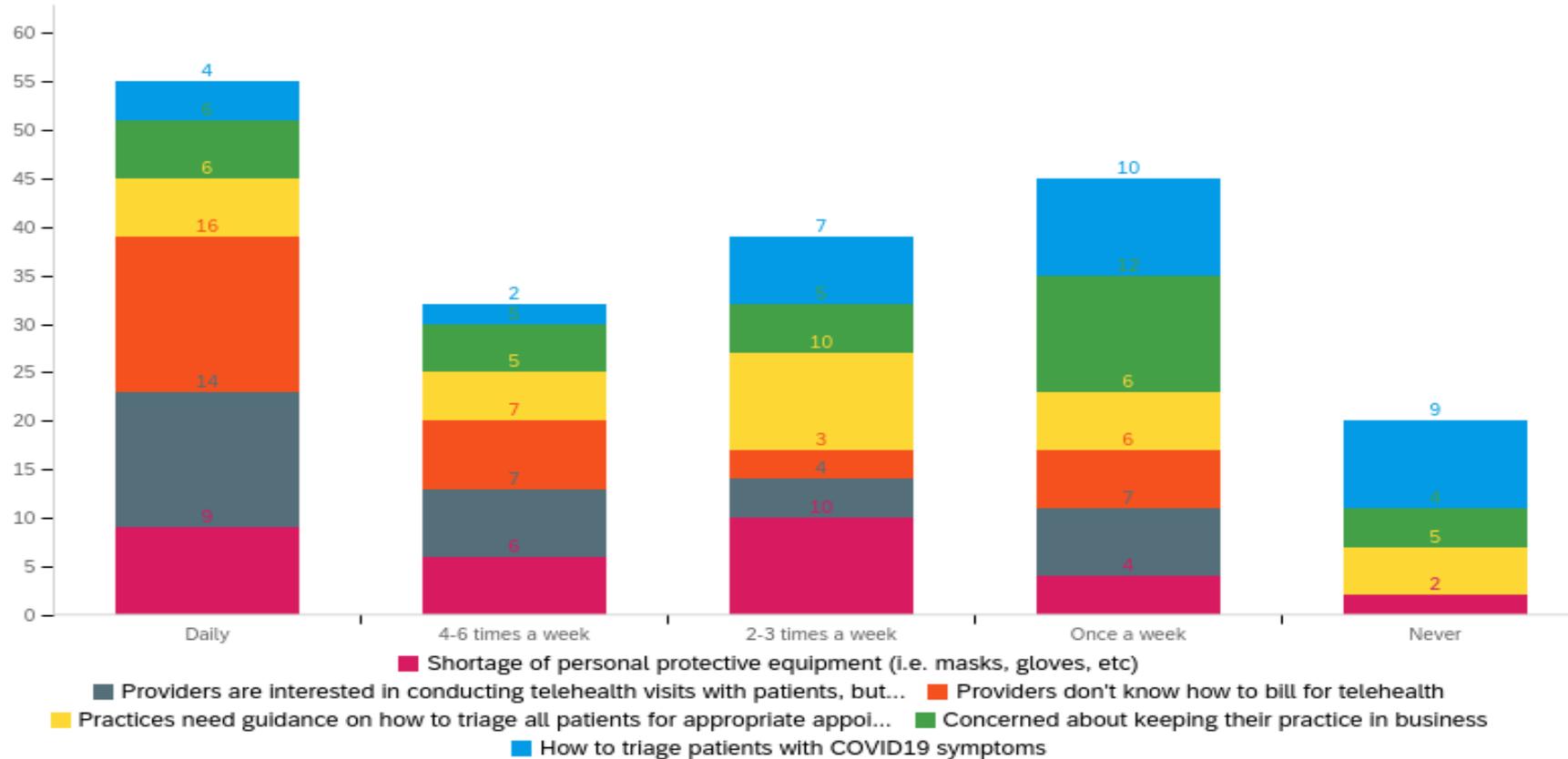
<https://www.communitycarenc.org/keeping-kids-well>

- Provider-facing Materials
 - Tip sheets
 - COVID-specific resources
 - And more!
- Patient Education Materials
- Webinar Recordings
- Frequently Asked Questions
- Contact Information

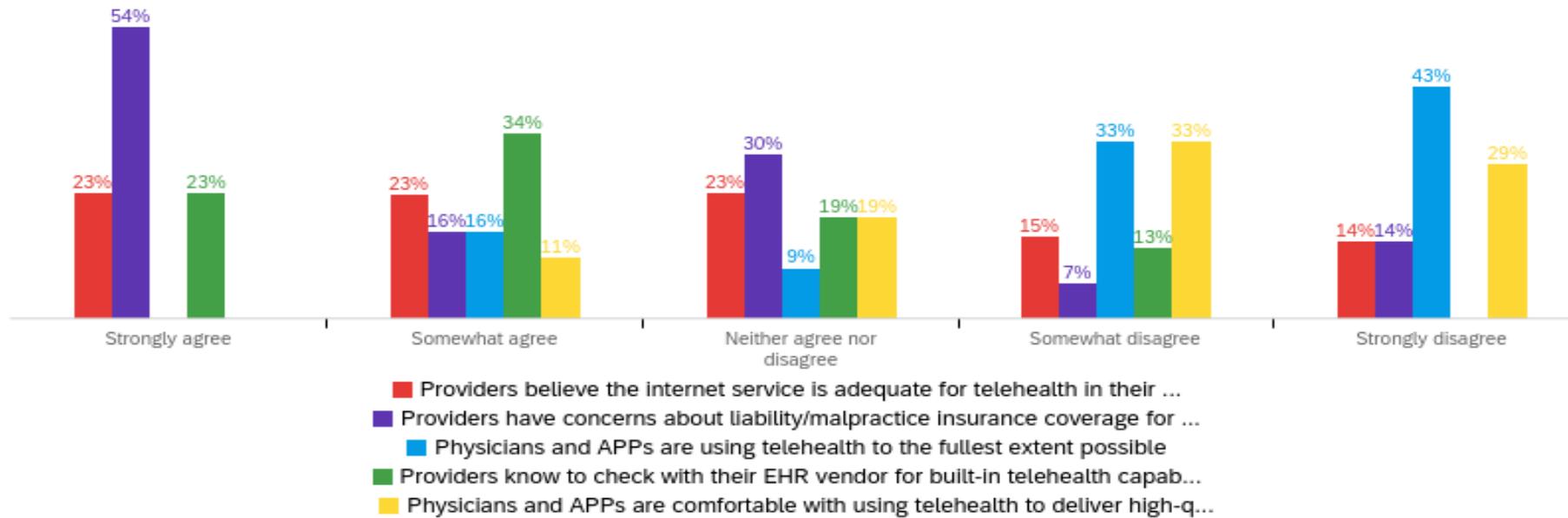


WEEKLY NC AHEC Practice Survey

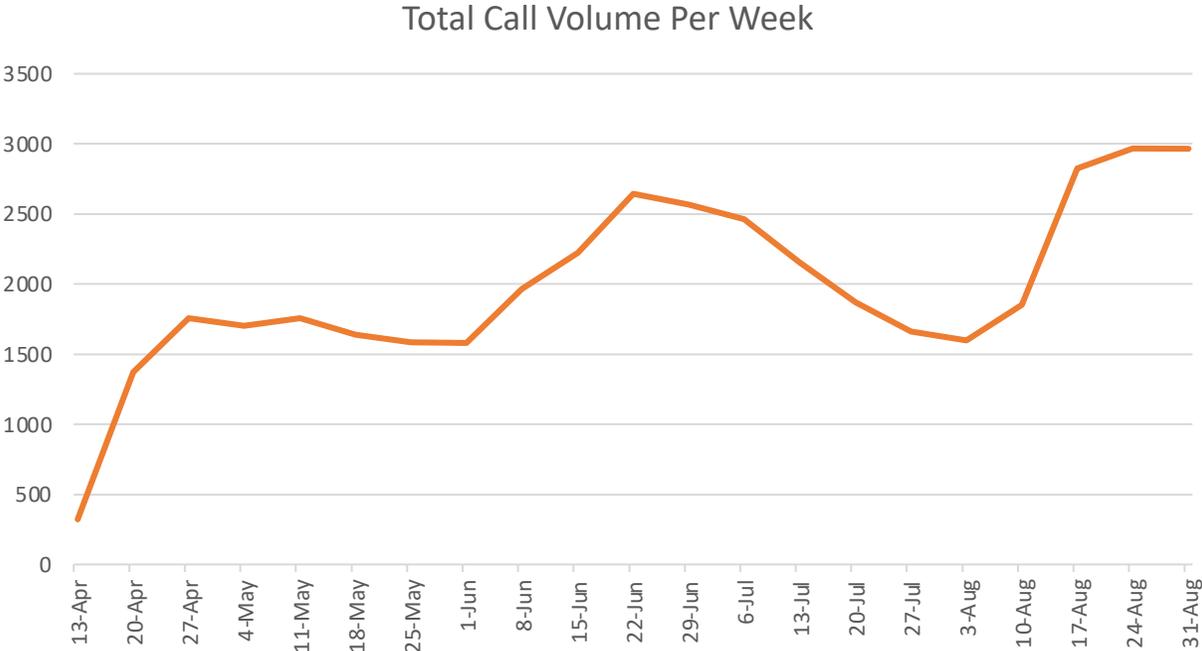
In your interactions with practices this week, how often have you heard concerns about the following?



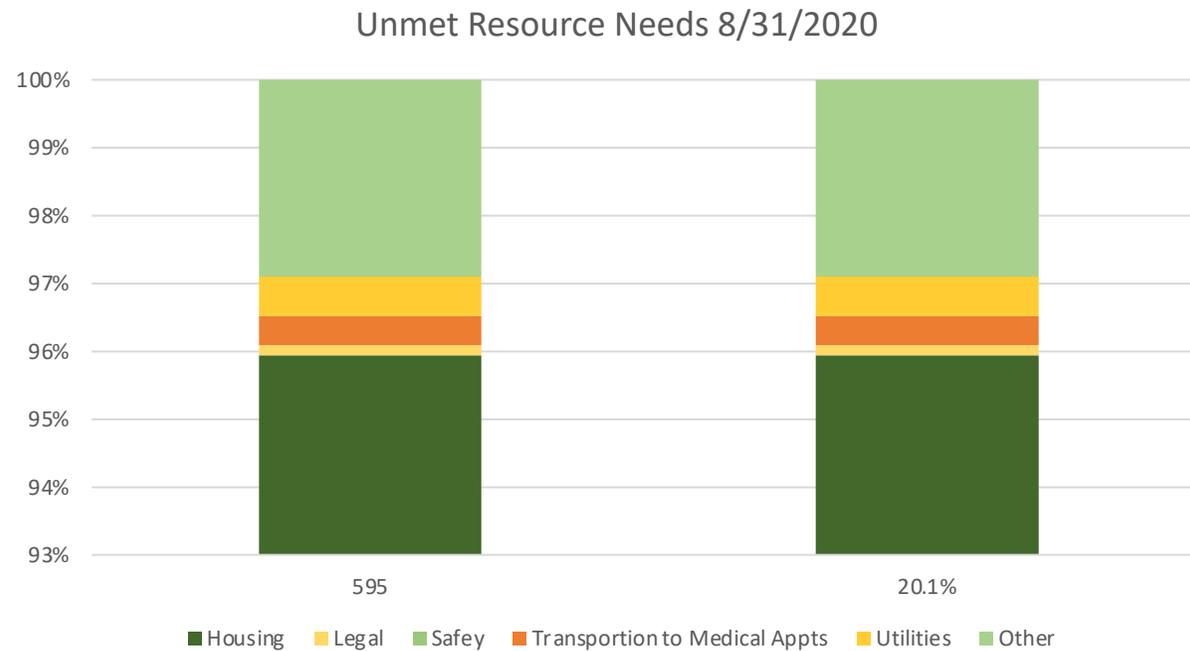
Please rate the following statements



COVID Hotline



Unmet Resource Needs





NC MEDICAID COVID-19 RESPONSE ACCOMPLISHMENTS

Member Experience and Access to Quality Care

- **272,622** COVID-19 tests covered by Medicaid
- **7832** Members enrolled in optional COVID-19 testing group
- **1.4M** Medicaid eligibility extensions conducted (**720k** individual cases),
- **1.8M** Enrollment applications processed since 3/1/20
- **135** Telehealth flexibilities implemented, which spanned **482 codes**
- **1,888,465** Telehealth claims processed
- **272** PA & Service Limits waivers were put in place
- Total of **165,989** Pharmacy mailing and delivery Fees Paid, **\$445,978.5** paid to Providers
- **150+** Service Tickets & FMRs completed
- **203** individual flexibilities implemented across LME-MCOs
- **26** LME-MCO ILOS: **23** of which are Approved

Authority

- **27** Waiver documents submitted to CMS; **25** Waivers approved; **2** Under Review
- **250+** Flexibilities sent to CMS; **75%** Approved; CMS FAQs Follow-ups Received: **386/Complete: 328** / In review with respective workstreams: **58**

Complied based on updates received by December 31st, 2020

Provider Enablement and Financial Support

- **152** Disaster applications processed
- **94** Provider closures managed & **228** negatively impacted members assisted with access to Care
- Reverification Due Dates pushed out for **8,292** Providers
- Effectuated over **~\$ 1Billion** in rate changes supporting providers across **~210 rate FMRs**
- Over **\$20 Million in Cares Act Funding** distributed **~200** Congregate Care Providers to support COVID-19 testing
- **~\$50 Million** in advanced payments issued to Rural Hospitals & Long-Term Care Outbreak Providers

Monitoring and Evaluation

- **17** Clinical, Financial and Enrollment Dashboards developed
- **17** Telehealth uptake analysis visualizations developed
- **26** Telehealth Evaluation metrics delivered
- **34** LTSS Evaluation questions developed

Facilities and Infrastructure

- **520+** Medicaid staff enabled to work remotely
- **242** Devices issued to support remote work

Communication and Education

- **150** COVID-19 Special Medicaid Bulletins published
- **127** NCTracks blasts to providers covering 144 topics
- **1,186** Inquiries received through COVID-19 Mailbox, **97%** Addressed
- **Since the MCC went remote: 198,258** calls offered; **193,480** calls handled, **2%** abandonment rate, **30 sec** avg wait
- **COVID-19 Triage Plus** line enabled with CCNC, **74,011 calls** received since launch

Process Efficiencies and Automation

- Streamlined FAQs/Inquiries Management**
- **1,762** Incidents opened since 3/27
 - **1,725** Incidents have been resolved

- Knowledge Management**
- **162** FAQs and **143** Bulletins incorporated since launch on 4/24/20

- Circuit Breaker Process**
- Two rounds of evaluation complete
 - **386** Flexibility groups evaluated
 - **44** were recommended to continue
 - **68** were recommended to continue with changes
 - Teams are revisiting some initial decisions

Questions for NC Medicaid?

Please submit questions using the Q&A function.

Telehealth & Ohio Medicaid

Nichole Small

Ohio Department of Medicaid

Policy Management and Development

January 22, 2021

History

- November 2014: First Telehealth policy implemented
 - » Hub and spoke model
 - » Narrow list of eligible practitioners and services
 - Limited to psychiatric services, evaluation and management
 - » Patient must present to an eligible originating site
 - » Patient and practitioner location must be >5 miles apart
- July 2019: Adoption of expanded policy
 - » Added more eligible practitioners and services
 - » Home becomes a valid patient site location
 - » No restrictions on practitioner site location
- March 2020: Emergency rules implemented
 - » Emergency rules (effective for 120 days) adopted through Governor's executive order
 - » Followed up with formal rule filing process to extend the policy beyond 120 days



Ohio Vision & Goals for Telehealth

A regulatory framework that expands **clinically appropriate** telehealth services while maintaining the **fiscal sustainability** and **integrity** of Ohio's Medicaid program

GOALS

- 1 *Maintain quality of care*
- 2 *Enhanced access for patients*
- 3 *Improved health outcomes*
- 4 *Flexibility for providers and patients*



Emergency Provisions

Ohio Administrative Code (OAC) Rule	Effective date	Expiration Date	Description
5160-1-21 <i>Telehealth During a State of Emergency</i>	3/20/2020	7/19/2020	Expanded eligible practitioner types and services, modified definition of telehealth, removed certain restrictions
5160-1-21.1 <i>Telehealth During a State of Emergency, expanded</i>	6/12/2020	10/11/2020	Includes additional procedure codes and practitioners that were added after 5160-1-21 took effect.
5160-1-18 <i>Telehealth</i> (emergency rule)	7/16/2020	11/14/2020	Includes all provisions from the two above emergency rules
5160-1-18 <i>Telehealth</i>	11/15/2020	TBD	“Permanent” rule to ensure expanded provisions apply beyond expiration after 120 days

Telehealth Definition in Response to COVID-19

- "Telehealth" is the direct delivery of health care services to a patient related to diagnosis, treatment, and management of a condition.
 - » Telehealth is the interaction with a patient via synchronous, interactive, real-time electronic communication comprising both audio and video elements; or
 - » The following activities that are asynchronous or do not have both audio and video elements:
 - (i) Telephone calls;
 - (ii) Remote patient monitoring; and
 - (iii) Communication with a patient through secure electronic mail or a secure patient portal.



COVID-19 Response



Expanded telehealth services and eligible medical and behavioral health practitioners



Eased technology restrictions on patient-practitioner interaction to deliver telehealth services



Issued telehealth billing guidelines and other resources to assist providers



Pharmacists included as eligible telehealth providers as of 1/17/2021



Nursing facility care, hospice and home health services included as eligible telehealth services

Expansion of Eligible Providers

- Audiologist, Audiology aide
- Occupational Therapist, OT Assistant
- Physical Therapist, PT Assistant
- Speech-Language Pathologist, SLP aides
- Individuals holding a conditional license under ORC 4753.071
- Medicaid School Program practitioners
- Dietitians
- Supervised behavioral health practitioners and trainees defined in OAC 5160-8-05
- Dentists
- Optometrists
- Private duty nurses
- Home health and hospice agencies

Expansion of Eligible Services

- Remote evaluation of recorded video or images
- Virtual check-ins
- Online digital evaluation and management services
- Remote patient monitoring
- Audiology, speech-language pathology, physical and occupational therapy
- Medical nutrition services
- Lactation counseling provided by dietitians
- Psychological and neuropsychological testing
- Smoking and tobacco use cessation counseling
- Limited oral evaluation
- Hospice services
- Private duty nursing services
- State plan home health services
- Eye exam, orthoptic/Pleoptic training
- Dialysis related services



Ohio Stakeholder Feedback

*Since the signing of Executive Order 2020-05D, Ohio Medicaid has received **overwhelming support** for its rapid expansion of telehealth services from **both patients and providers.***



“The relaxation of rules regarding telehealth has undoubtedly led to significantly better care for our patients during these challenging times.

- Dr. Robert Stone, MD
Senior Medical Director of Ambulatory Services
Central Ohio Primary Care Physicians



Early data shows telehealth use skyrocketed during initial months of the COVID-19 State of Emergency.

Physical Health Service Telehealth claims

1,000 → 200,000
average claims per month before March 2020 claims made in April 2020

Mental Health and Addiction Service telehealth claims

4,000 → 270,000
average claims per month before March 2020 claims made in April 2020

Telehealth Resources

- Administrative Code Rule 5160-1-18 filings, including appendix with covered procedure codes:
<http://www.registerofohio.state.oh.us/rules/search/details/314341>
- COVID-19 Emergency Telehealth Resources including billing guidelines and webinar slides: <https://medicaid.ohio.gov/COVID/ODM-Emergency-Telehealth>

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Questions for Ohio Medicaid?

Please submit questions using the Q&A function.

Panel Q&A

Please submit questions using the Q&A function.

Webinar Recordings and Resources

The screenshot shows the CCHP website's search results page. At the top, there is a navigation bar with the CCHP logo and links for ABOUT, TELEHEALTH POLICY, PROJECTS, RESOURCES, and CONTACT. A search bar is located on the right side of the navigation bar. Below the navigation bar, the page title is 'Resources Results'. The main content area shows '14 Resource Results'. The first result is a video titled 'VIDEO: Current Status of Federal and California Telehealth Policy During COVID-19'. The video thumbnail shows a person in a blue lab coat holding a tablet with a house icon. The video description states: 'CCHP's executive director reviews the current status of telehealth policy in 2020 and what lies ahead.' Below the video, there is a link to 'View the slides of the presentation here.' The second result is a video titled 'VIDEO: CCHP Animated Video on Telehealth Reimbursement Basics'. The video thumbnail shows the CCHP logo and the text 'CCHP Animated Video on Tel...'. The video description states: 'CCHP knows that telehealth policy is complicated, especially when it comes to the way that reimbursement...'. On the right side of the search results, there is a search bar with the text 'ENTER A SEARCH TERM...'. Below the search bar, there is a 'Filter Resource Results' section with several checkboxes: Bill Analysis, Fact Sheet, Legislative / Regulatory Update, News, Newsletter, Report, Publication & Policy Brief, and Video (which is checked). There is a 'GO' button at the bottom of the filter section and a '> CITE CCHP' button next to the 'Fact Sheet' checkbox.

Subscribe to CCHP's email listserv or stay tuned to CCHP's resources page for recordings of this webinar and presentation slide decks!

Click [here](#) to access CCHP's resources page for this webinar.

<https://www.cchpca.org/resources/search-telehealth-resources>

Join us January 29, 2021 for *Patient/Beneficiary Engagement & Education!*



Presentation #1: Title TBD

Michelle Probert, MPP, Director, MaineCare, Maine DHHS

Sarah Grant, Director of Communications, MaineCare, Maine DHHS



Presentation #2: Title TBD

Traylor Rains, JD, Deputy State Medicaid Director, Oklahoma Health Care Authority



Presentation #3: Title TBD

Chethan Bachireddy, MD, MSHP, Chief Medical Officer, Virginia Department of Medical Assistance Services (Medicaid)



Thank You!



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